#### **BUY BACK PLAN**

This is the simplest plan of all.

Simply purchase a new, or nearly new (subject to instrument availability), student model instrument at our discounted cash price and pay for your instrument in full.

On request Forrests will issue a Buy Back Certificate which allows you to sell the instrument back to Forrests for the price paid, less the rental you would have paid during the time you owned the instrument. Minimum rental periods apply. Check these advantages:

# YOU SAVE \$\$\$ NO CREDIT TO ESTABLISH NO MONTHLY PAYMENTS

Should the player lose interest, simply return the instrument, cleaned and in good condition, and we will buy it back.

No free maintenance during ownership period. Buy back value reductions may be made if the instrument or case are damaged or defaced.

#### **USED INSTRUMENTS**

Forrests has a selection of used instruments for sale. Please ask about availability. (Rental purchase credits do not apply to used instruments.)

#### RENTAL VS. PURCHASE

Renting an instrument from Forrests offers the convenient use of a well maintained instrument with a minimal rental time commitment and a relatively small initial outlay of money. However, if you expect to use an instrument for a prolonged period of time, an outright purchase will probably cost considerably less than renting or leasing.

**Purchasing** offers the advantage of a one time expenditure. However, the purchaser assumes responsibility for maintenance and repair costs, and should the student stop playing, a new home will need to be found for the owned instrument.

We accept cash, check, and credit cards for instrument purchases. We also offer instrument financing through United Midwest Savings Bank for 5 to 60 months. If the student stops playing we may be able to sell the instrument for you.

## **Our Recommendation:**

If the player has already completed a first year of study and enjoyed playing the chosen instrument, we recommend that you do not rent again, but acquire an instrument through an outright purchase.





# The Finest Brands Professionally maintained on site

# **Reasonable Rates**

Free Maintenance
During Rental & Lease

1849 University Ave.
Berkeley CA 94703
510-845-7178 800-322-6263
www.ForrestsMusic.com
Open Mon. - Fri. 10:00 to 5:30
Open Saturday 10:00 to 5:00

#### **Instrument Rental Price List**

Woodwinds	Per month	
3 months minimum, sales tax additional.		
Clarinet, Bb	\$35 to \$40	
Clarinet, Eb or A	\$40 to \$95	
Bass Clarinet	\$75 to \$90	
Flute	\$35 to \$40	
Piccolo	\$40 to \$50	
Alto Saxophone	\$55 to \$60	
Tenor Saxophone	\$70 to \$75	
Brass		
Trumpet	\$35 to \$40	
Trombone	\$35 to \$40	
French Horn, Single	\$60 to \$65	

#### **Double Reed Instruments**

3 months minimum, sales tax additional. No purchase credit

Oboe, Beginner	\$45
Oboe, Intermediate	\$70 to \$125
Bassoon	\$100 to \$225

## **Orchestral Double Reed Instruments**

1 week minimum, sales tax additional. No purchase credit

Oboe D'amour	\$125 to \$220 Week
	\$250 to \$440 Month
English Horn	\$125 to \$220 Week
	\$250 to \$440 Month
Bass Oboe	\$275 Week
	\$550 Month

Shipping Charges additional. Shipment will be made by Second Day Air and the rented instrument must be returned the same way. If return is delayed due to return by a slower class of service an additional rental charge may be incurred. Forrests will allow 2 days free rental time, each way, to facilitate shipping. All prices and conditions are subject to change without notice. Terms of the rent/lease contract supersede any conflicting information herein.

#### Month to Month Rentals

There is a three month minimum rental period. Initial payment of one month's rent must be paid at the beginning of the rental. Subsequent monthly payments will be charged to a credit card on the contract date. If an instrument is returned prior to the minimum period, a charge will be made to fulfill the minimum period. A partial month will be charged as a full month without proration.

purchase the rented instrument. However, up to 20% additional discount may be earned off the already discounted cash price of a new instrument of the same type from Forrests. The discount increases by 2% for every month's rental paid, up to a maximum of 20%. No rental credit is allowed for double reed rentals.

Purchase Discount. There is no option to

Lease and Rental Accounts. Credit must be established for every rent/lease account, even though a customer may have rented from Forrests previously. A credit report will be obtained for all rent/lease customers. Customer must complete a Renter's Questionnaire and provide the following documents: California Driver's License with photo, (or DMV-ID), showing current address and a credit card in the same name (Visa, MasterCard, American Express, or Discover card). A photo copy will be made of your driver's license.

#### School Year Lease Plans

Pay for the school year up front to earn a considerable discount. Start leasing a Yamaha® wind instrument between August 16th and September 15th to save 35% of a school year's rental cost!

#### Lease Rates

for August 16th start.	Sales tax is additional
Clarinet, Bb	\$227.50
Flute	\$227.50
Piccolo	\$247.00
Alto Saxophone	\$357.50
Tenor Saxophone	\$455.00
Trumpet	\$227.50
Trombone	\$227.50

Lease rate is lease length times rent rate. Lease length will vary from 4 to 8.5 months, depending on start date.

The full lease amount plus tax must be paid at the beginning of the lease. While leasing offers substantial savings, there is no refund for early return for any reason once the instrument has been taken from our store.

Liberal Purchase Option. The lease payment and "Summer Special" are applicable towards purchase. At the end of the lease the instrument must be returned in good condition or purchased and paid for in full.

**Maintenance.** Normal maintenance is included in the rent or lease price. Loaner instruments are not available, rental charges continue while the instrument is in the shop.